



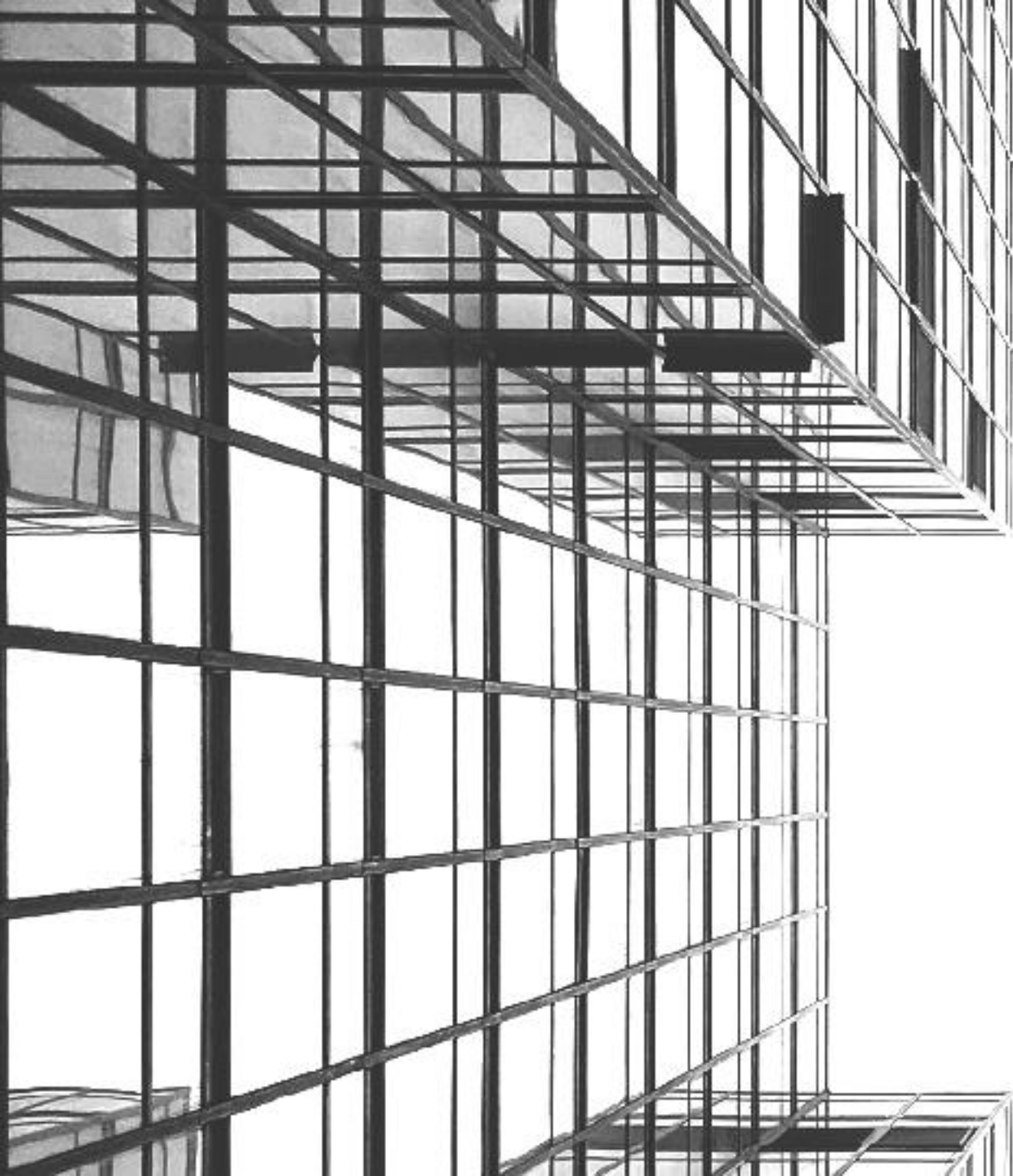
ASM TECHNOLOGIES®

engineering innovation

Q2 FY23 QUARTERLY PRESENTATION

September 2023





QUARTERLY UPDATE

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■ Safe Harbor

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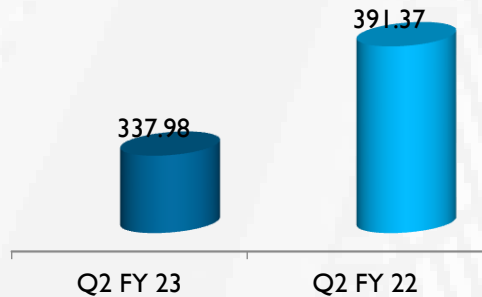
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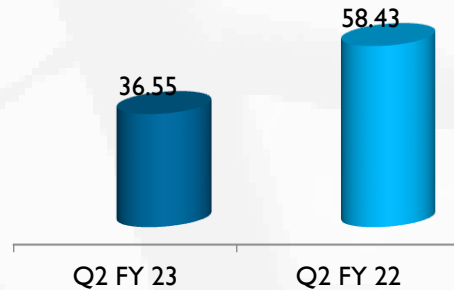
Quarterly Highlights

STANDALONE

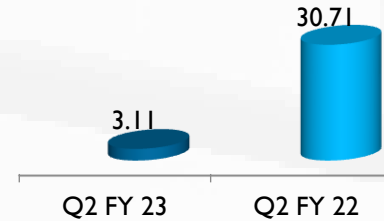
Total Revenue (INR.in Mn)



EBIDTA(INR In Mn.)



PAT (INR. In Mn.)

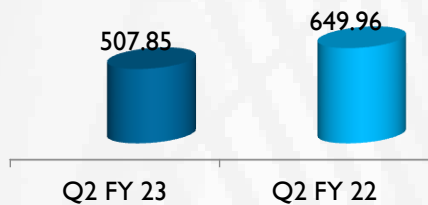


KEY NOTES FOR Q2

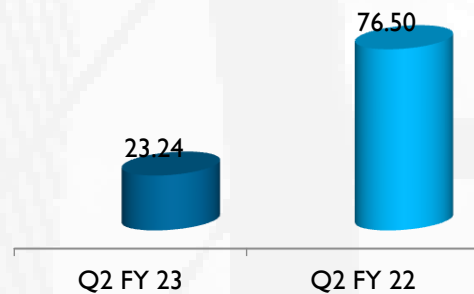
- Exchange losses.
- One time expenses.
- Loss in subsidiary due to extended trials.
- Reduced customer engagement due to consolidation.

CONSOLIDATED

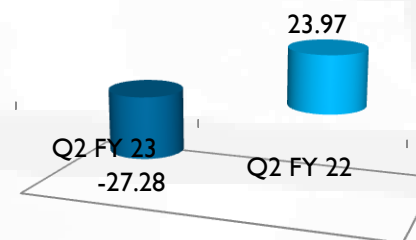
Total Revenue (INR. In Mn)



EBIDTA(INR. In Mn.)



PAT (INR. In Mn.)



GUIDANCE

- New customers beginning to scale.
- Completed trials to start generating revenue.
- Recent acquisition of Semcon UK Engineering to be accretive.

Quarterly Snapshot

Standalone

Quarterly - Profit and Loss				
	<i>Rs mn</i>	Q2FY23	Q2FY22	Half Year 23
Income				
Income from Operations		318.19	376.05	616.46
Other Income		19.79	15.32	42.87
Total Income		337.98	391.37	659.33
Expenditure				
Employee Expenses		178.28	224.51	377.11
Financial Expenses		18.52	7.94	30.40
Depreciation/Ammortisation		7.24	5.58	14.05
Other Expenses		123.15	108.43	217.14
Total Expenditure		327.19	346.46	638.70
Profit Before Taxes (PBT)		10.79	44.91	20.63
Tax Expense				
Current Tax		2.21	13.12	9.26
Deferred Tax/(credit)		5.47	1.08	6.66
Total Taxes		7.68	14.20	15.92
Profit After Taxes (PAT)		3.11	30.71	4.71

Consolidated

Consol Quaterly - Profit and Loss				
	<i>Rs mn</i>	Q3FY21	Q2FY22	Half year 23
Income				
Income from Operations		503.85	634.16	1,013.37
Other Income		4.00	15.80	23.80
Total Income		507.85	649.96	1,037.17
Expenditure				
Cost of Good Sold		38.96	88.73	99.25
Change in inventories		-1.51	62.94	3.10
Employee Expenses		333.24	350.21	678.21
Financial Expenses		27.17	16.50	47.68
Depreciation/Ammortisation		28.86	19.94	56.47
Other Expenses		113.92	71.58	189.00
Total Expenditure		540.64	609.9	1,073.71
Profit Before Taxes (PBT)		-32.79	40.06	-36.54
Tax Expense				
Current Tax		-2.82	17.32	4.28
Deferred Tax/(credit)		-2.48	-2.07	-11.15
Total Taxes		-5.30	15.25	-6.87
Profit After Taxes (PAT)		-27.49	24.81	-29.67

ABOUT THE COMPANY

About the Company

ASM Technologies incorporated in 1992.

Company specializes in the areas of **ER&D supported by design led manufacturing.**

Over **Three** decades of experience

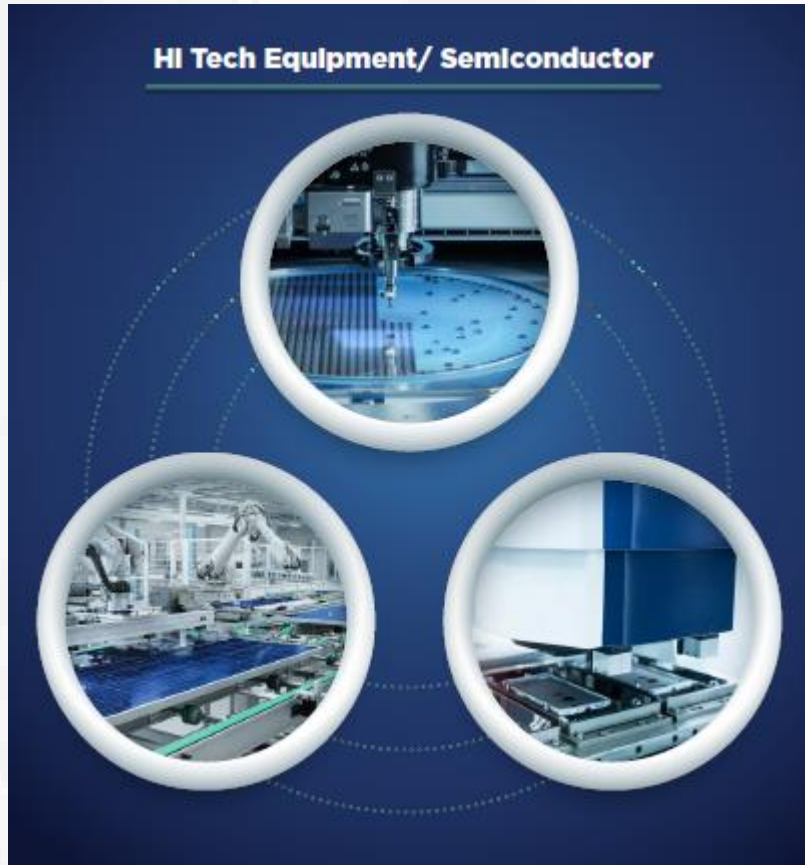
Presence in pan India with **global presence** in USA, Singapore, UK, Canada, Mexico and Japan.

Delivery centers in Bangalore, Chennai, Salem and Pune
in India and overseas

ASM Ventures an arm of company, use to make strategic minority investments in early-stage technology-oriented companies in India and overseas

Consistent Dividend Paying Company

■ Key Industries Serviced



■ Geographical Presence



You can find us at: www.asmltd.com

■ Our Strategy

Focus on opportunities in key Industries & verticals

Retain skilled employees, attract and develop talent

Strategic acquisitions of companies in Niche segment and market

Continuous focus towards Investment in Emerging Technologies

Expand Global Footprint through organic and inorganic growth

Design Led Manufacturing in Semiconductor, Solar Equipment, Electronics, Automotive

KEY MANAGEMENT Pillars



Mr. M. R. Vikram
Chairman

A Chartered Accountant (ICAI) with 41 yrs. of experience Audit & Assurance Services, Banking and is an expert on Finance and Regulatory issues

Few Current Board Positions:

Facebook India Online Services Pvt Ltd
GVPR Engineering Ltd
GTN Industries Ltd
Chettinad Cement Corporation Ltd and others



Mr. Rabindra Srikantan
Managing Director

MS in Computer Engineering and Computer Science-University of Louisiana, USA with over 20 years of building successful business ventures

Current Board Positions:

President – ASM Digital Technologies Inc, USA
Director – ASM Digital Technologies Pte Ltd, Singapore
President – ESR Associates Inc, USA



Mr. M Lakshminarayan
Director

M-Tech from Indian Institute of Technology, Mumbai with 30 years in leading automotive OEM's

Few Current Board Positions:

ZF Commercial Vehicle Control Systems India Ltd
TVS Electronics Ltd
Kirloskar Oil Engine Ltd
Suprajit Engineering Ltd
Brose India Automotive Systems Pvt Ltd and others

KEY MANAGEMENT PILLARS



Mr. Shekar Viswanathan
Director

A Chartered Accountant (ICAI) with 38 financial services and project finance experience

Current Board Positions:

L&T – MHPS Boilers Pvt Ltd
L&T – MHPS Turbine Generators Pvt Ltd
Re-connect Energy Solutions Ltd
Brakes India Pvt Ltd



Mr. Ramesh Radhakrishnan
Director

B.E. from the Indian Institute of Technology (IIT), Chennai, India and an M.E. in Systems Engineering University of Virginia, Charlottesville, USA with 20 years of operational and business experience in the high technology industry

Current Board Positions:

Artiman Capital India Pvt Ltd



Ms. Preeti Rabindra
Director

Masters in Commerce – University of Delhi
Ms Preeti Rabindra is involved in all the CSR activities of the company

Current Board Positions:

Designated partner at IDS Systems LLP

Recent Events

CII INDIA INNOVATION SUMMIT - INNOVERGE 2023



For more
information:
[Click here](#)

Recent Events

Confederation of Indian Industry Karnataka Session on 'Cybertech Global Networking Opportunity: Israel



For more information: [Click here](#)

You can find us at: www.asmltd.com

Recent Events

12th VDMA Mechanical Engineering Summit & ASM Cybersecurity Team at BSide



For more information: [Click here](#)

For more information: [Click here](#)

Recent Events

Kirloskar Oil Engines Limited Recognizes FORMS & GEARS for Outstanding Contribution



For more information: [Click here](#)

Recent Events

ASM Technologies Acquires Semcon Engineering UK Limited!



Press Release

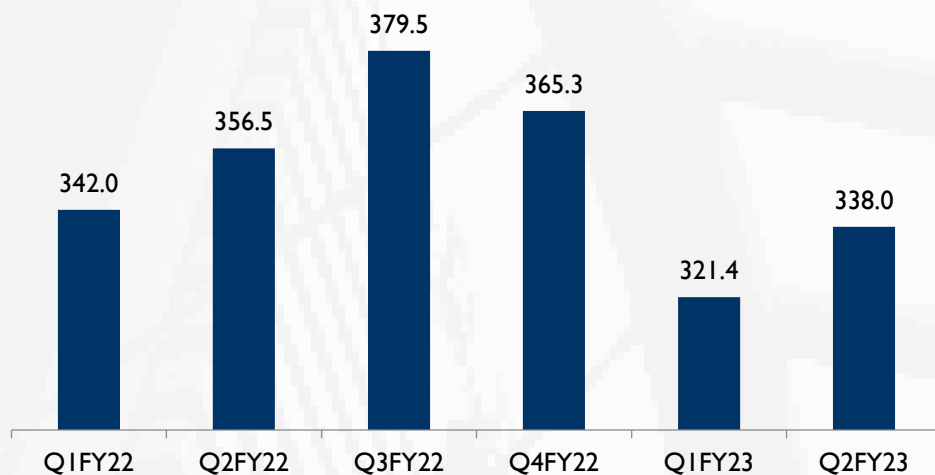
ASM Technologies Acquires Semcon Engineering UK Limited

For more information: [Click here](#)

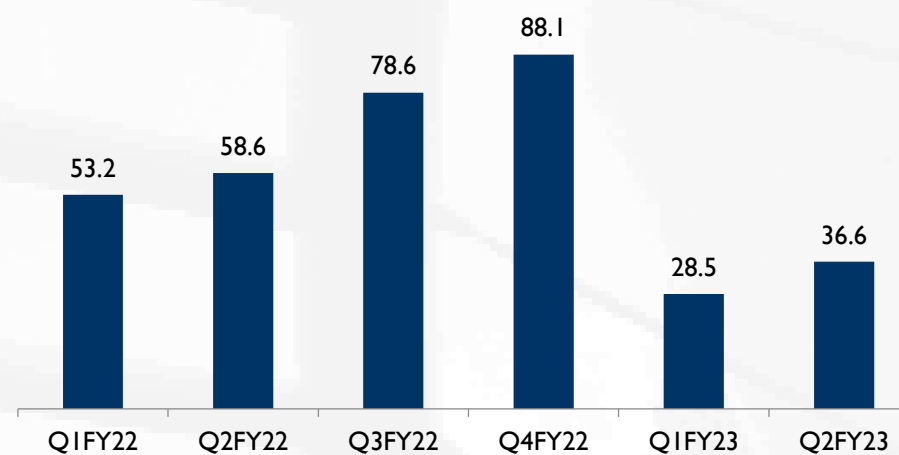
FINANCIALS HIGHLIGHTS

■ Standalone Financial Highlights

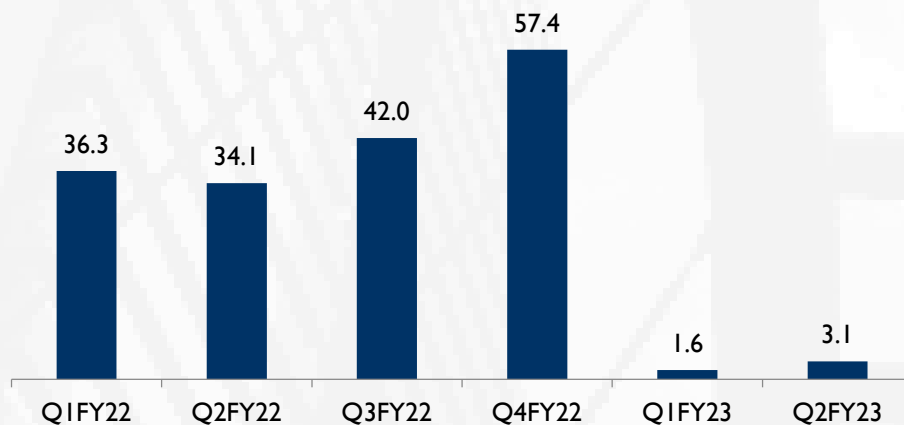
Revenue INR. In Mn.



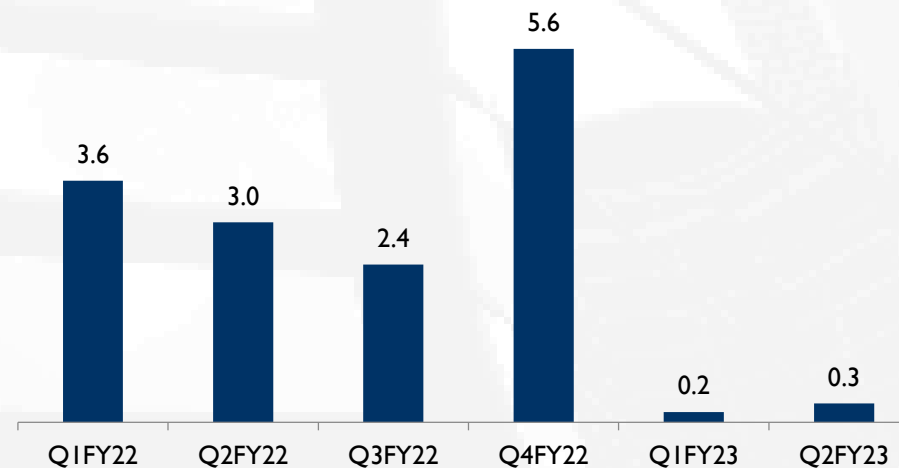
EBITDA INR. In Mn.



PAT INR. In Mn.

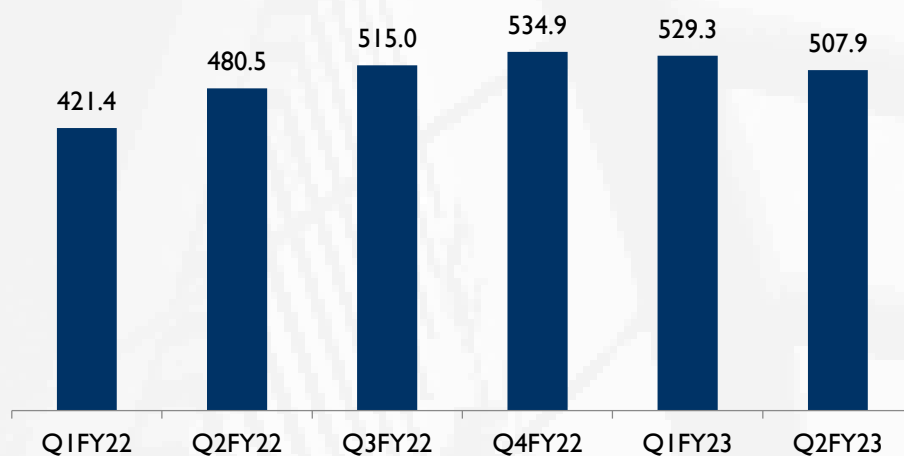


EPS

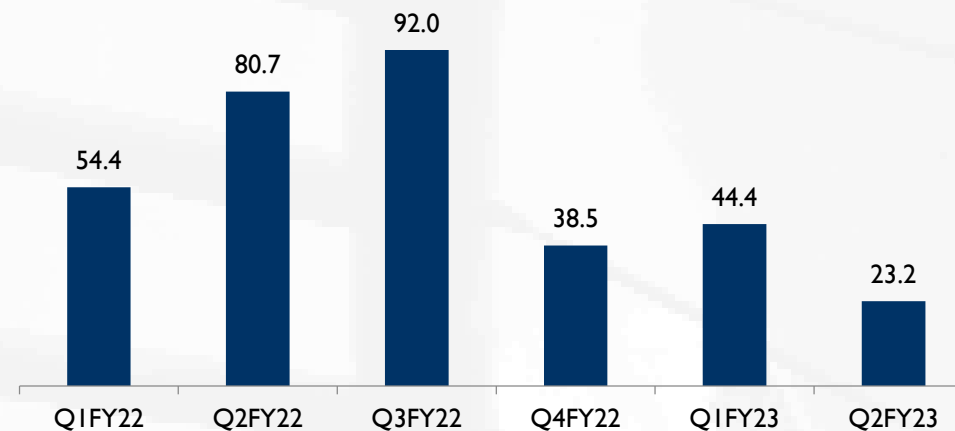


Consolidated Financial Highlights

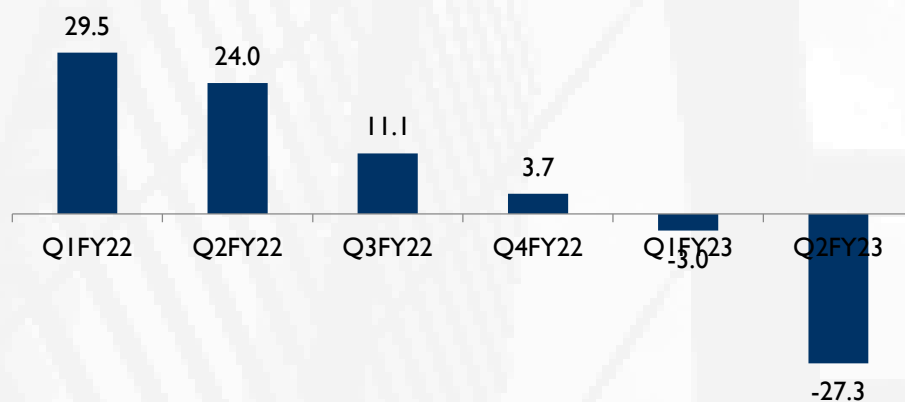
Revenue. INR In Mn.



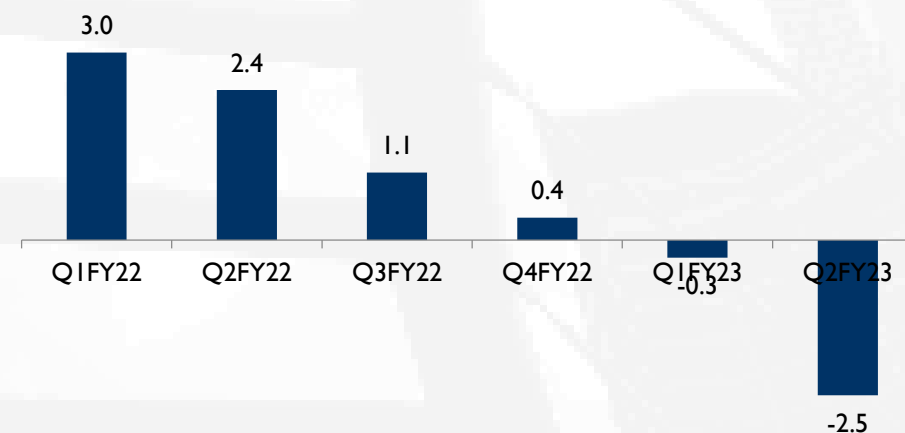
EBITDA INR. In Mn.



PAT INR In Mn.

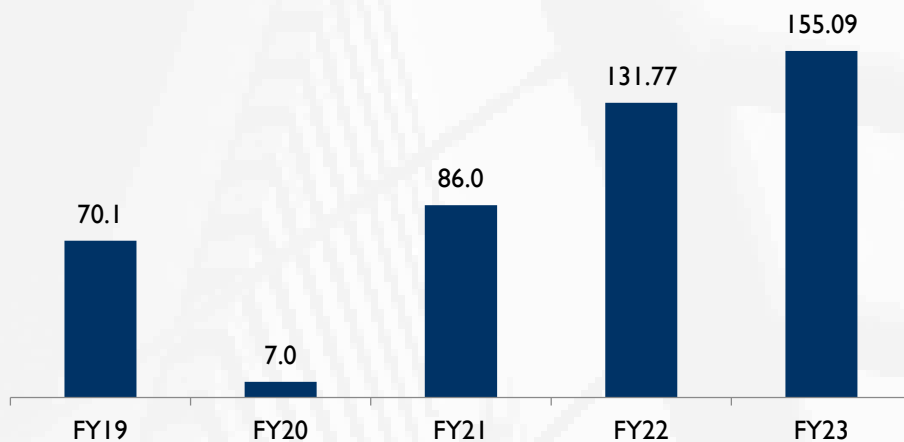


EPS

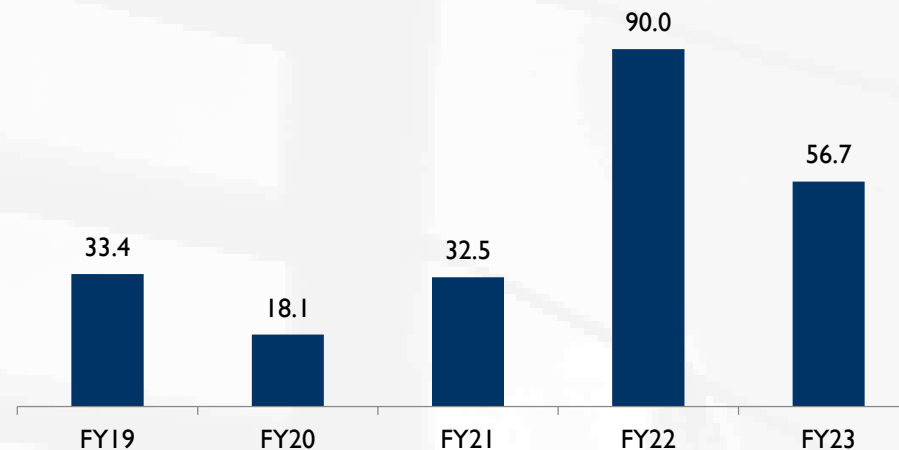


Continuously Rewarding its Shareholders

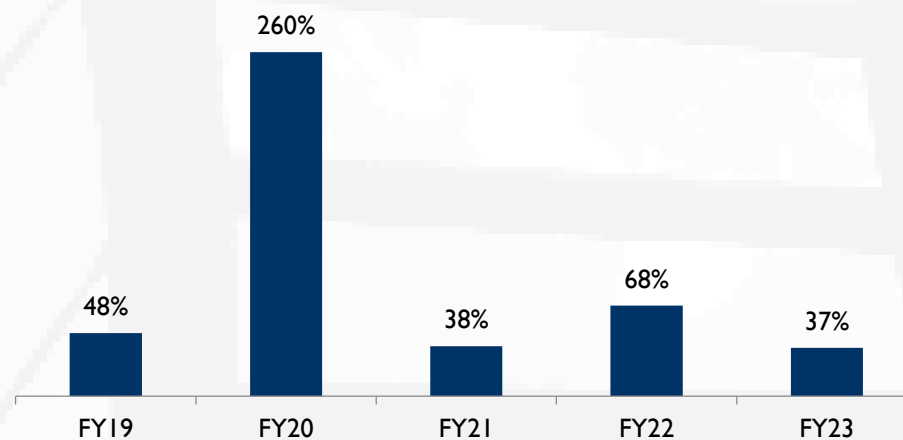
PAT INR In Mn.



Dividend Paid INR In Mn.



Dividend Payout



Annexures

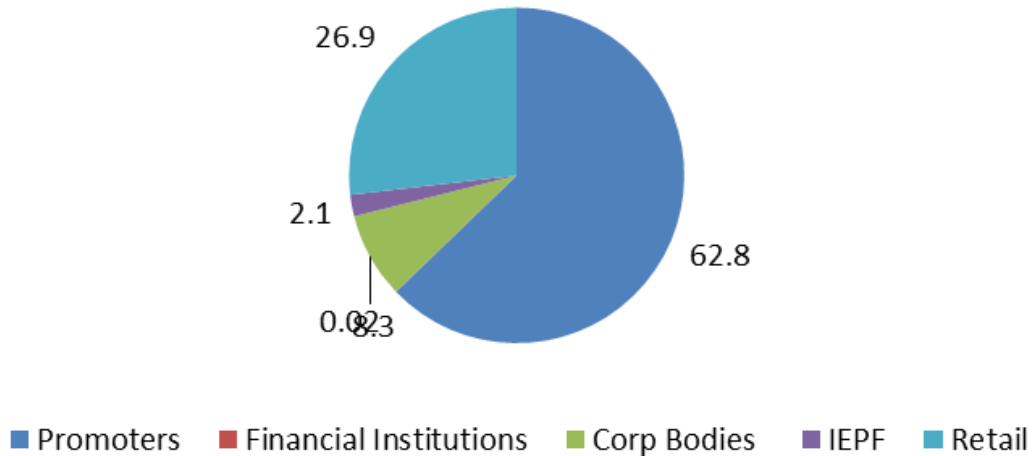
M.Cap Full (INR Cr.)
515.46

30th Sep 2023
10 mn Shares

BSE CODE
526433

BLOOMBERG CODE
ASM IN

Shareholding Pattern as on 30th Sept 2023



Source: BSE

You can find us at: www.asmltd.com



Thank You!

Ms. Vanishree Kulkarni
Company Secretary
ASM Technologies Limited
vanishree.kulkarni@asmltd.com

